

Dear Life Sciences Stakeholder,

2012 has been a very productive year for Life Sciences Ontario. As part of the strategic plan presented at our January breakfast meeting, we have restructured our activity committees in order to better deliver on our core competencies. These new committees have delivered many initiatives over the course of the year; a few of the highlights are listed below:

Advocacy & Policy

- 2 position papers with Biopolis-Quebec directed to the Federal Government
- Leading the “Open for Business Initiative” for the Life Sciences Sector going into 2013

Mentorship & Education

- Mentorship program for young professionals
- Piloted a new peer-to-peer group for Entrepreneurs
- BIO2012 BootCamp for Ontario delegates

Networking Events

- LSO Annual Awards Gala Dinner
- Monthly Breakfast meetings
- Hosted 3 events for National Biotechnology Week
- Coordinated the industry engagement for BIO2012

Marketing & Promotion

- Developed a promotional video to profile Ontario’s diverse life sciences sector
- Delegate Directory for BIO2012
- A new online Asset Map for Ontario’s life sciences sector

Going into 2013, LSO will continue to build on the strong foundation that we have established in 2012. We will continue to strengthen our partnerships with organizations like Biopolis-Quebec, we will continue to raise the profile of Ontario’s diverse life sciences sector at home and abroad; and we will continue to be a strong unified voice for the sector on important policy and advocacy initiatives like the Ontario Open for Business Sector Strategy. Together we are a strong, innovative sector. I hope you will consider joining LSO and help us to achieve our vision for Ontario’s life sciences sector – ***Diversity of Members, Unity of Voice.***

- Jason Field, Executive Director of LSO

	Core Life Sciences Member	Supporting Life Sciences Member	Institutional Member	Individual Member	Student Member
Marketing and Communications					
Inclusion on LSO Website	✓	✓	✓		
Direct Link to your website	✓	✓	✓		
Inclusion in the Ontario Life Sciences Asset Map; including special branding as an LSO Member	✓	✓	✓		
Free subscription to The Voice - LSO's quarterly e-newsletter	✓	✓	✓	✓	✓
Free posting of relevant life sciences news on the LSO news feed	✓	✓	✓		
Free posting of relevant life sciences events on the LSO events calendar	✓	✓	✓		
Professional Development and Access to Talent					
Access to the LSO Professional Mentorship Program				✓	✓
Access to the LSO Executive Mentorship Program	✓	✓			
Receive a 25% discount for all job postings to The PetriDish - BioTalent Canada's exclusive online bio-economy job bank	✓	✓	✓	✓	✓
Networking and Market Intelligence					
Member discounts to all LSO Networking and Education Events	Unlimited	Unlimited	Limit of 2 per event	Limit of 1 per event	Limit of 1 per event
LSO Annual Awards Gala Dinner	✓	✓	✓	✓	✓

	Core Life Sciences Member	Supporting Life Sciences Member	Institutional Member	Individual Member	Student Member
LSO Monthly Knowledge and Networking Breakfast Forum	✓	✓	✓	✓	✓
LSO Annual Golf Tournament	✓	✓	✓	✓	✓
... And many more	✓	✓	✓	✓	✓
Receive a 20% discount to any subscription to the Biotechgate Global Life Sciences Database	✓	✓			

Advocacy – “Unity of Voice, Diversity of Members”

LSO is the Voice of Life Sciences in Ontario. By becoming a member of LSO, you will add your voice to hundreds of individuals, companies and organizations that form a strong, unified Life Sciences sector in Ontario. Together, we will be heard.	✓	✓	✓	✓	✓
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Be an Active Member of the Ontario Life Sciences Community

LSO has a history of leadership on key partnerships and initiatives such as the Ontario/Quebec Alliance, the BIO International Conference and the Ontario Open for Business Initiative. As a member, you have the opportunity to contribute to all LSO initiatives through our volunteer committees.	✓	✓	✓	✓	✓
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